1,285,334 Bay Area people can’t meet their basic needs.
POVERTY IS A HUGE PROBLEM

Together, we’ve done so much.
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Dear Tipping Point Community,

From the very beginning we set out to be innovative and break the traditional mold of philanthropy. We are so proud that you believe in our approach. Thanks to donors like you, Tipping Point–funded organizations served more than 48,000 low-income people last year.

While most funders restrict their dollars to programming, you have helped us build the essential structures required for sustainable growth and more efficient client services. Things like facilities, staffing, up-to-date technology, communications and strategic planning are often seen as a luxury in the non-profit sector. Because of your support, strong infrastructure is providing the foundation for our groups to make groundbreaking gains in the fight against poverty.

As you will learn in this year’s report, First Place for Youth is one powerful example of how Tipping Point’s engaged, long-term funding model is working. Thank you for investing in the possibilities for the more than 1.2 million people in the Bay Area who still struggle to meet their basic needs every day.

All my best,
Daniel Lurie, CEO + Founder
Tipping Point invests in the growth of groups like First Place for Youth because it changes the lives of people like Malcolm.

“The streets raised me.”

Malcolm grew up in Richmond. His father was murdered when he was six and he was removed from his mother’s home at 15. He shuffled between 10 Bay Area high schools, falling into and out of trouble with the law.

“When you’re not worried about housing, you can do things that you never thought you could do before.”
While four out of ten people living in California homeless shelters grew up in foster care, last year 84% of First Place for Youth clients secured safe, permanent housing.

His welcome on his aunt’s couch had worn thin when Malcolm heard about First Place for Youth. At First Place, he found the support he needed to afford an apartment and start taking classes at Merritt College. Eventually, Malcolm graduated from UC Berkeley.

“I made a ton of money at Comcast, but I wasn’t fulfilled.”

Malcolm’s attitude and drive helped him become one of Comcast’s top salespeople. Ultimately, he knew he belonged at First Place for Youth. As a Program Specialist, Malcolm now runs the programs that changed his life.

“I’m a product of First Place and know it’s the best thing out there for foster youth. My story is their story.”
At First Place for Youth, housing is just the beginning.

100% of Tipping Point–funded programs provide services addressing multiple risk factors.
Before writing a check to an organization like First Place for Youth, our program team conducts an average of 93 hours of due diligence.
“Tipping Point has been involved in every major decision First Place has made in bringing our organization to scale. From day one, they have been willing to invest in the operations, staffing, strategy, leadership training and database development we need to grow effectively. They are always just a phone call away.”

Sam Cobbs, Chief Executive Officer, First Place for Youth

Nationally, only 20% of funders invest in general operating support. 100% of Tipping Point grants are unrestricted and tied to mutually agreed-upon goals.
In addition to the $11 million Tipping Point distributed to its grantees in 2011, we secured more than $2 million in donated services from some of the best companies in the Bay Area to help maximize your philanthropic investment.
$1 + $.22 = $1.22

Your donor dollar + Tipping Point added value = Immediate financial return on your philanthropic investment

22¢ may not seem like a lot. But when you add up the partner services and expertise, donated goods and staff time, last year Tipping Point invested an additional $2,418,870 worth of management expertise to help our groups meet their goals and change lives, at no cost to you.
1,047 Donors from 226 zip codes within 140 cities in 23 states came together as a community to help fight poverty in the Bay Area last year.

Because our board covers our operating costs, 100% of every dollar you donate goes out the door to the most-effective poverty-fighting organizations in the Bay Area.
At the 2011 Tipping Point Benefit, 296 Donors contributed $4 million to ensure that the best Bay Area education programs serving low-income students will survive and thrive, despite statewide budget cuts.
$1,000,000+
The Brin Wojcicki Foundation
Catherine and John Debs
Mimi & Peter Haas Fund
James Family Foundation
Charles and Helen Schwab Foundation

$500,000+
Fiona and Stanley Druckenmiller
Laszlo N. Tauder Family Foundation, Inc.

$250,000+
The Horace W. Goldsmith Foundation
Hewlett-Packard Company
Kelsey and David Lamond
JaMel and Tom Perkins Family Foundation
Gina and Stuart Peterson
Eric Roberts

$100,000+
The Helen Wilke Goldsmith Foundation
Hewlett-Packard Company
Kelsey and David Lamond
JaMel and Tom Perkins Family Foundation
Gina and Stuart Peterson
Eric Roberts

$50,000+
Anonymous
Dan and Stacey Case Foundation
Maggie Laffont
Christine and Pierre Lamond

$25,000+
Artus Capital Management, L.P.
Susan and Roger Barnett
Lisa and Thomas Kauffman
Charles and Helen Schwab Foundation

$10,000+
Anonymous
Ann and Chris Aristides
Nancy and Joachim Bechtle
Sanford C. Bernstein & Co., LLC
Burberry Limited

$5,000+
Anonymous
Katie Albright and Jacob Schatz
Apex Capital, LLC
Bank of America Merrill Lynch
Johanna and Tom Baruch
Christopher Bass
BTIG, LLC
Sabrina Buell and Yves Behar
Carolyn and Preston Butcher
Anthony Carpet
Kathy and Bob Ceremsak
Rebecca Cherin
Conigliaro Family Charity Fund
Court Coursey

Donors
The honor roll of donors gratefully acknowledges gifts and pledges made between July 1, 2010, and June 30, 2011.
The following individuals were recognized by donations made in their honor or memory.

Polly Bade
Temy Barbach
Christopher M. Bass
Yves Behar
Sheila Bergen
Bimbo’s 365 Club
James Booker
Buchanan Investments
Louis Cherin*
Kate Harbin Clammer
Adele Corvin
Abby Rubin Davisson
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Fred Simon
Judi Smith
Dr. Ingrid Tauber
Tipping Point Community Staff
Barbara Vinar
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JOIN US.