

A MESSAGE FROM OUR CEO

Friends,

In the months leading up to COVID-19, Tipping Point conducted a study in partnership with the University of California, Berkeley, called *Taking Count*. Our goal was simple: to gain a better understanding of the constant trade-offs people living in poverty are making in the Bay Area. Of course, what we didn't know was that our research would paint a picture of what life looked like before the impact of a pandemic.

Taking Count establishes a critical baseline for the number of people experiencing poverty in the Bay Area just months before the outbreak of COVID-19. The study shows that while 17% of the Bay Area are living in poverty, even those who are above the threshold are still struggling to get by.

The raw numbers are stunning. For example, 1 in 2 households can't pay all of their bills over the course of a year. But what I find even more disturbing is what these statistics tell us about the quality of life for so many of our neighbors: the relentless stress of not making ends meet, the lack of savings for an emergency, the fear of getting ill without sick leave, and the dramatic disparities by race.

And this is when things were good—by historical standards, even great.

On an individual level, one unexpected impact of COVID-19 is that it has allowed me to have dinner with my family every night—something that was nearly impossible to do in the "old world." But, of course, while some of us have had the privilege of slowing down and changing our behavior to avoid the virus, others are more vulnerable and exposed than ever. This report is about them—the people in our region who will likely remember this crisis as a breaking point that led to greater deprivation, stress, and poverty.

Of course, because of that, it is also about us—those of us in positions to influence systems—philanthropists, foundations, business leaders, and elected officials. Ultimately, studies like this are about accountability. The data tells a haunting story, but it's our choice whether or not to act upon it. Please join us.

Best,



Sam Cobbs

CEO, Tipping Point Community

WHAT IS TAKING COUNT?

Tipping Point Community partnered with sociologists and political scientists from the University of California, Berkeley, and the Othering & Belonging Institute for a year-long study to get a holistic and nuanced picture of poverty in the Bay Area. As a poverty-fighting organization, we often talk about the people in the Bay Area who are unable to meet their basic needs. But exactly how many people, who is the most impacted, what trade-offs are people making to get by, and what does being unable to meet your basic needs feel like?

To answer these questions, we surveyed a representative sample of Bay Area residents three times over the course of a year. This longitudinal study, called *Taking Count*, asked a comprehensive set of questions, allowing us to understand what deprivation means for families over time, the ups and downs of a life lived in poverty, and the extent to which all Bay Area residents face hardships throughout a year. *Taking Count* is about lived experience in context and what it takes to survive in this region.

To get a baseline metric of those living in poverty in the Bay Area, *Taking Count* calculates the Supplemental Poverty Measure (SPM), which takes into account the local cost of living and government benefits a person receives—neither of which the federal poverty line considers. According to our study, and using the SPM, we see almost twice as many people living in poverty

compared to the number of people estimated by the federal poverty line.¹

Taking Count presents a timely snapshot of poverty in the Bay Area in the months leading up to the outbreak of COVID-19. The findings illustrate that even when the economy is strong, millions in our community—even those who aren't considered to be living in poverty—are struggling to make ends meet.

Three key learnings emerged from this research:

- Bay Area individuals and families face financial instability and uncertainty: many Bay Area residents cannot pay ALL of their bills over the course of one year, and an alarming number of households do not have enough savings to make it through even a small emergency.
- Black and Latinx residents are much more likely to experience poverty and hardship.
 No matter their income, they face far greater challenges to saving and providing for their families, and Black and Latinx children are the most affected by poverty.
- Low-wage workers don't have access to benefits provided to higher-wage workers like sick leave and the ability to work from home—which prove to be essential during times of uncertainty.

OF BAY AREA RESIDENTS CAN'T PAY THEIR BILLS AT LEAST ONCE DURING THE YEAR

Tipping Point Community 2020

^{1.} SPM is an alternative poverty measure developed by the U.S. Census Bureau, which makes it available only at the state level. A family of four with an income of around \$40,000 or less is considered to be living under the SPM in the Bay Area. The federal poverty line considers families making only \$26,200 or less as living in poverty anywhere in the continental United States.

BAY AREA BUDGETS DON'T STRETCH THROUGH THE END OF THE MONTH

Taking Count found that more than 1 in 3 Bay Area residents frequently ran out of money before the end of the month, and 1 in 2 had at least one experience throughout the year when they were not able to pay all of their bills. With nothing left over from last month's paycheck, Bay Area families were forced to make impossible choices. Nearly 30% had to go without essentials—food, shelter, medicine—because they could not afford them. The study also found that relying on personal ties for needed support provided a very thin financial cushion for those with less resources and a much more stable one for those already relatively well resourced, shedding light on the important support role frontline organizations play in the community.



ENOUGH TODAY DOES NOT MEAN ENOUGH TOMORROW

Four out of 10 Bay Area families did not have savings to cover three months of expenses, an important benchmark of financial stability. Without this kind of backup, Bay Area residents cannot weather a job loss or medical crisis, which so many more people are facing during this current economic downturn. Nearly 1 in 5 people surveyed had less than \$400 in savings for an emergency.



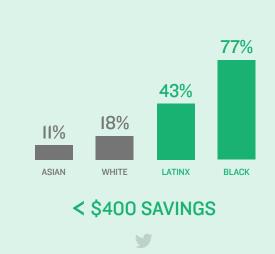




On average, *Taking Count* finds disparities in poverty by race and illustrates that poverty measures alone do not fully capture the way hardship is distributed across our communities. The study found that 1 in 7 White and Asian residents were living in poverty compared to 1 in 5 Latinx and 1 in 4 Black residents who were living in poverty.

Longstanding histories of racial disadvantage and exclusionary policies make it challenging for even high-income and highly educated Black and Latinx residents to accumulate wealth.

Black residents were also far less likely to have even a small financial cushion to fall back upon. Seventy-seven percent of Black residents reported a time when they did not have \$400 in savings compared to just 18% of White residents.



BLACK AND LATINX FAMILIES EXPERIENCE DRAMATIC FINANCIAL INSECURITY

Families with children experience the greatest inequality in the Bay Area. Black and Latinx families with children were more than twice as likely as White and Asian families with children to live in poverty and less than half as likely to own a home. Black and Latinx families were twice as likely to not have three months of savings and therefore were much more vulnerable to the effects of an emergency like COVID-19. In addition, children in families experiencing hardship were more often absent from school and thus had a harder time consistently accessing the most necessary supports for their path out of poverty.



LOW-WAGE WORKERS DON'T HAVE ACCESS TO SICK LEAVE AND FLEXIBLE WORK SCHEDULES

EMPLOYEE BENEFITS	employer-provided health insurance	paid vacation/ personal days	paid sick leave	parental leave	remote/ flexible work
HOUSEHOLD INCOME					
> \$120,000/YR	89%	84%	83%	81%	78%
< \$30,000/YR	43%	42%	52 %	30%	27%

While the prototypical tech worker may enjoy free food, private commuter buses, and stock options, *Taking Count* found that more than one million workers in the Bay Area lacked the basic benefits that many of us expect from employment. Paid time off is starkly unequal between higher-income and low-income workers. We see similar divides in paid sick leave and access to health insurance and even wider gaps in paid parental leave and

the option of remote or flexible work. Because they were often going without health coverage, we found that low-wage workers were far more vulnerable to debt incurred by unpredictable medical events and therefore poverty as well. These are the very benefits that enable higher-wage workers to weather our current pandemic and the lack thereof that exacerbates the vulnerabilities felt most by low-income and Black and Latinx workers.

Tipping Point Community 2020

WHAT'S NEXT?

Taking Count forms a striking snapshot of the Bay Area, in the months prior to COVID-19, when unemployment was low and the economy was stable. It shows that even before the pandemic, people across our region were scrambling to piece together enough to get by.

Tipping Point's mission is to reduce the number of people who are faced with this challenge. This study provides a critical baseline to hold ourselves accountable to, and the findings will help shape our work. It reinforces the importance of frontline service organizations that provide critical essentials when people need them most, like food, medicine, and rental assistance. It also points to the need for direct service to be complemented by policy shifts for broader, systemic change. Integrating the findings of this study with the on-the-ground realities of our grantees and their clients, Tipping Point will use *Taking Count* to draw attention to the gaps in our social system and create longer-term, more equitable conditions for all residents in the Bay Area in the years ahead.



METHODOLOGY: Taking Count is a panel survey of San Francisco Bay Area residents conducted over three waves between 2018 and 2019. It was taken by a sample of 3,100 residents at least 18 years old who live in six Bay Area counties: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Santa Clara. The study is authored by Irene Bloemraad, Benjamin Bowyer, Taeku Lee, Daniel Schneider, and Kim Voss of the University of California, Berkeley, as well as Jamie Austin and Jacob Leos-Urbel of Tipping Point Community.



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For more information about *Taking Count*, please contact **media@tippingpoint.org**.