

TRANSFORMING LIVES ACROSS THE BAY AREA

Since 2005, Tipping Point has invested over \$474 million to support the most effective organizations, advance policies that address poverty at scale, and identify and develop new ideas that increase economic opportunity. Last year, our investments funded services for over 91,000 neighbors across six Bay Area counties. Our Board covers 100% of operating costs, so every dollar donated goes where it’s needed most.

INVESTMENTS

Tipping Point invested \$34.4 million in poverty-fighting solutions from July 1, 2024, to June 30, 2025.*



\$16.1M

HOUSING



\$6M

EMPLOYMENT



\$5.7M

EDUCATION



\$4.6M

EARLY CHILDHOOD

*Total amount includes additional investments in research projects and strategic initiatives.

OUR MODEL ACCELERATES IMPACT

Tipping Point finds, funds, and strengthens the most promising poverty-fighting solutions.

FIND + FUND

Tipping Point’s team of experts rigorously vets every investment we make, providing grantees unrestricted funding for poverty-fighting and life-changing solutions.

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PARTNER + STRENGTHEN

Tipping Point helps organizations increase impact by providing customized support, from strategic planning to leadership development and everything in between.

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INVESTIGATE + CHANGE

Tipping Point prevents poverty through research to understand root causes and change systems that hold poverty in place.

LEARN MORE

MEETING THE MOMENT: INVESTING IN PROVEN AND ALTERNATIVE PATHWAYS

For those for whom it works, higher education is a proven path to a good career. That is why we invest in programs that help students graduate from high school, prepare for college, complete their degrees, and attain well-paying jobs. Yet we know college is not an option for everyone, which is why we also invest in alternative pathways that teach in-demand skills, provide industry-recognized credentials, and offer hands-on experience. Whether through a four-year degree or targeted career training, our goal is the same: to ensure more people in the Bay Area develop the skills they need to succeed and build financially stable lives.

EDUCATION SOLUTIONS

- **College readiness:** We support programs that prepare students to graduate high school ready to apply to and succeed in four-year colleges.
- **Degree completion:** We invest in advising, mentorship, and wraparound support that help students complete their degrees.
- **Career readiness:** We fund initiatives that connect college students with meaningful job opportunities leading to long-term financial security.
- **Policy and systems change:** We use research and policy reforms to expand college access, improve financial aid, and strengthen student success.

EMPLOYMENT SOLUTIONS

- **Training and credentials:** We support programs that teach in-demand skills and offer industry-recognized credentials.
- **Work experience:** We invest in paid, hands-on opportunities that help workers build networks and real-world experience.
- **Holistic support:** We fund services that help people stay on track—like job placement, financial coaching, and legal assistance.
- **Policy and systems change:** We use research and data partnerships to improve access to training and job quality at scale.

EDUCATION GRANTEE SPOTLIGHT

BEYOND 12

[Beyond 12](#) is helping students succeed in college and adapt to a changing world. While many organizations are still learning how to use artificial intelligence (AI), Beyond 12 is already applying it in smart, effective ways to support students without losing the personal connection that defines their work.

A national nonprofit founded in 2009, Beyond 12 partners with colleges and universities to support students from under-resourced communities. Their mission is to help more students graduate from college and use their degrees to build meaningful careers and stable futures.



In 2025, Beyond 12 coached nearly 3,000 students across the Bay Area and tracked the academic progress of more than 16,000 others. The students they serve are graduating at much higher rates than their peers: 93% returned for their second year of college, and 63% graduated within six years. That’s nearly double the statewide average for low-income students.

Beyond 12’s student-centered approach combines personalized coaching with technology. One of their key tools is the MyCoach mobile app, which provides reminders and guidance while allowing human coaches to focus on confidence building, problem solving, and long-term planning. Many coaches have lived experience similar to the students they support. A randomized controlled trial found that students using MyCoach graduated or transferred to a four-year program at a rate of 51%, compared to just 36% in the control group, confirming the value of tools that meet students where they are.

Beyond 12 is also helping shape how AI is used responsibly in education. As part of the [Salesforce Accelerator – AI for Impact](#), the organization is exploring ways to simplify personalized guidance for thousands of students by pulling relevant information from more than 4,000 college websites. This partnership will also result in developing an Ethical AI Toolkit to ensure these tools remain transparent and student-focused, with plans to make it open source so other education institutions can use and adapt it.

With a bold goal of helping one million students earn a college degree by 2030, Beyond 12 is showing what is possible when philanthropy invests in innovative ideas. Tipping Point Community invests in this work to ensure more students not only reach college but complete it, ready for meaningful careers and a changing world.

LEARN MORE ABOUT BEYOND 12

EMPLOYMENT GRANTEE SPOTLIGHT

JEWISH VOCATIONAL SERVICE (JVS)

Artificial intelligence (AI) is changing the kinds of jobs that exist and the skills people need to succeed, and it is happening fast. The CEO of Anthropic, an American AI startup, [recently projected](#) that AI could eliminate up to 50% of entry-level white collar jobs within five years, potentially pushing unemployment to 20%.

At the same time, a growing number of people, especially those who cannot or choose not to attend college, are forging a different path. Faced with rising tuition costs and mounting living expenses, Gen Z, for example, is turning toward the skilled trades. In early 2024, while Gen Z made up just 18% of the workforce, they accounted for nearly 25% of new hires in construction, plumbing, and electrical work, according to [CNBC reporting](#).

That’s why organizations like [Jewish Vocational Service \(JVS\)](#) are essential. For more than 50 years, JVS has helped Californians launch stable, good-paying careers without the need for a four-year degree. Their programs focus on high-demand, future-ready industries that are less vulnerable to automation, including healthcare and skilled trades. Participants train for roles like medical and dental assistants, radiologic imaging technicians, automotive and water systems maintenance workers, IT support specialists, and data analysts.



JVS pairs technical training with personalized support to help people succeed over the long term. That includes childcare assistance, transportation stipends, and one-on-one career coaching. By working directly with employers, they ensure participants gain real-world experience and are prepared to step into growing roles. It’s a thoughtful model, built to grow, that’s rooted in understanding and impact. It meets people where they are and supports them every step of the way.

In an [op-ed for the San Francisco Examiner](#), CEO Lisa Countryman-Quiroz shared that every dollar invested in JVS returns more than twice that amount in economic benefits, from increased wages to higher consumer spending and local tax revenue. The outcomes speak for themselves: 83% of participants complete their training, earn an average of \$29.53 per hour at job placement, and go on to increase their earnings by 135% within five years.

JVS recently completed a major organizational redesign to enable statewide expansion. They launched healthcare training programs in the Inland Empire, Sacramento, Central Valley, and San Diego, introduced new courses such as nursing refresher and medical imaging, and implemented a new coaching model to help participants build lasting careers.

By investing in JVS, Tipping Point Community is making sure more people can access strong, future-ready careers, regardless of whether they attend college. Together, we are strengthening California’s workforce and building a more equitable economy that works for everyone.

LEARN MORE ABOUT JEWISH VOCATIONAL SERVICE

THANK YOU FOR MAKING THIS POSSIBLE.

POWERED BY COMMUNITY

Welcome to all the Board and Leadership Council members, and core grantees who joined our community this past fiscal year (July 1, 2024 to June 30, 2025). We’re proud to have you with us.

CHARLES CASEY
Board Member

CHEVENE REAVIS
Board Member

JAMIE SLAUGHTER
Board Member

JOE STOCKWELL
Board Member

LEE WITTLINGER
Board Member

MATT EISEN
Leadership Council

SCOTT KOHLER
Leadership Council

MATTHEW LYTTLE
Leadership Council

BRIDGE THE GAP
Core Grantee

C.O.P.E. FAMILY SUPPORT CENTER
Core Grantee

FREEWORLD
Core Grantee

GRAIL FAMILY SERVICES
Core Grantee

HOMEWARD BOUND OF MARIN
Core Grantee

INSIGHT HOUSING
Core Grantee

RIVET SCHOOL
Core Grantee

WORKING PARTNERSHIPS USA
Core Grantee